

Your Benefits of Attending

Are you asking for construction claims and litigation – without even realizing it?

From preconstruction issues to project closeout, managing the construction process is complex. To maintain control and minimize the risks inherent in the construction process, you must stay current on construction issues and trends.

Whether you're new to the profession or very experienced, this seminar will provide you with the critical information and updates you need to succeed on your next project, such as how to avoid liens and handle change orders. To ensure your future projects are completed on time and within budget, you simply can't afford to miss this seminar.

Benefits for You

- Tips on using documentation to manage – and prevent – construction claims
- Resolve disputes ... before they end up in the courtroom
- Avoid common pitfalls by using project scheduling to your advantage
- Analyze the effect of termination – and find out how to cope
- Take control of your next project by efficiently managing cost issues

Professional Manual

You will receive professionally prepared reference material made exclusively for this seminar by our faculty. If you can't attend, you can still get the manual – along with a copy of the recorded seminar on CD – by simply using the registration form. No continuing education credit will be given through the State of Florida Department of Business and Professional Regulation, Construction Industry Licensing Board for ordering a CD.

Continuing Education Credit

Please remember to bring your license number, ID or other necessary information to the seminar. This will ensure timely reporting of continuing education credit. Please visit our website at www.lorman.com for continuing education credit details as well as updates on any pending credits.

Lorman Business Center, Inc. has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 8405 Greensboro Drive, Suite 800, McLean, VA 22102. In obtaining this approval, the Lorman Business Center, Inc. has demonstrated that it complies with the ANSI/IACET Standards which are widely recognized as standards of good practice internationally. As a result of their Authorized Provider membership status, Lorman Business Center, Inc. is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET Standards. Lorman Business Center, Inc. will award 0.65 CEUs to participants who successfully complete this program. Participants must complete an evaluation in order to receive CEUs. Please verify applicability with your professional board before attending.

Lorman Business Center, Inc. is a recognized provider registered with the PMI Registered Educational Provider Program (PMI R.E.P.). Lorman Business Center, Inc. accepts and adheres to all PMI R.E.P. Program policies, requirements and rules concerning the provision of professional education activities and materials. This course qualifies for 6.50 PDU.

IACET Learning Objectives

- You will be able to:
- recognize when a project is beginning to go bad and how it can be avoided
 - identify requirements for termination
 - review alternative dispute resolution
 - discuss lien avoidance

Lorman Business Center, Inc. is registered with the AIA Continuing Education System (AIA/CES). This 6.50 hour program offers 6.50 Learning Unit hours, which will be reported directly to the AIA/CES for AIA members.



This course has been reviewed and approved for inclusion in the Construction Compliance™ Certification Program and qualifies for 1.0 credit. Please visit www.lorman.com/certification/cc for more information.

This course has been approved by The Florida Bar for 7.50 hours of CLE credit.

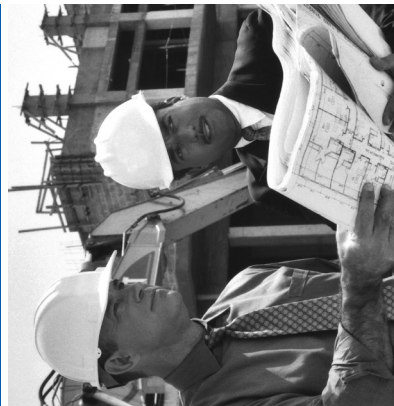
This course has been approved by The Florida Bar Certification Plan in the area of Construction Law for 7.50 hours. Course classification: Intermediate level.

This program has been approved by the State of Florida Department of Business and Professional Regulation, Construction Industry Licensing Board for 7.0 hours of continuing education including 1.0 hour of BSP. Sponsor #: 004 0000837. Course #: 0010393.

This course has been approved for 8.0 PDHs by the Florida Board of Professional Engineers in the Areas of Practice.

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What to Do When Construction Projects Go Bad in Florida



Sarasota, FL
February 5, 2009

EXPRESS REGISTRATION – www.lorman.com
Sign up with Seminar ID# 381761

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- Resolve disputes ... before they end up in the courtroom
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What to Do When Construction Projects Go Bad in Florida

Are you asking for construction claims and litigation – without even realizing it?

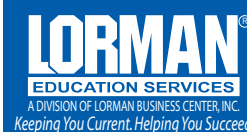
Sarasota, FL
February 5, 2009

John S. Crane
Trauner Consulting Services, Inc.

David E. Gurley
Gurley Dramis Lazo



Register Now! www.lorman.com



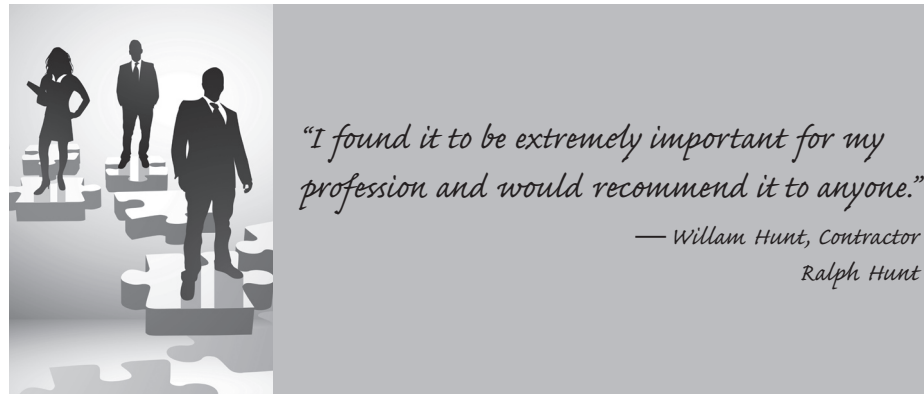
Continuing education credit:

- AIA 6.50
- FL ENG 8.0
- FL Construction Contractors 7.0
- CC 1.0
- IACET 0.65
- FL CLE 7.50
- PMI 6.50

Your Course Agenda

This seminar will be presented by John S. Crane and David E. Gurley.

- 8:00 AM – 8:30 AM Registration
- 8:30 AM – 9:00 AM What Constitutes "Bad" in a Construction Project?
 - Generally, Bad Involves One of Three Things
 - Bad Is Also a Matter of Perspective
 - How Bad Is Bad?
- 9:00 AM – 10:30 AM Managing Bad in the Construction Project
 - The Contract Establishes Many of the Tools You Will Use to Manage Bad
 - Both the Owner and the Contractor Should Review the Contract in the Context of the Ability to Resolve and Prevent Bad – Documents Should Be Structured to Enhance the Management of Bad
- 10:30 AM – 10:40 AM Break
- 10:40 AM – 11:20 AM Identifying and Measuring Bad
 - Establish Tools to Measure What May Be Considered Bad
 - Establish Procedures to Utilize the Tools You Determine
- 11:20 AM – 12:00 PM Taking Action When Bad Occurs
 - Time or Delay Related Problems
 - Cost Problems
 - Problems With Quality and Function
- 12:00 PM – 1:00 PM Lunch (On Your Own)
- 1:00 PM – 2:00 PM Alternative Dispute Resolution
 - Open Communication – Partnering
 - Consider Third-Party Assistance
- 2:00 PM – 2:55 PM Termination
 - Requirements for Termination
 - Default vs. Convenience Termination
 - Problem Areas and Traps for the Unwary
- 2:55 PM – 3:05 PM Break
- 3:05 PM – 3:55 PM Pursuing Sureties
 - Performance Issues – When to Involve the Surety
 - Documenting and Managing Performance Bond Claims
 - Scope of Recoverable Costs and Damages
 - Surety Defenses and Claims
- 3:55 PM – 4:30 PM Lien Avoidance
 - Notices Requirements
 - Direct Payment and Setoff
 - Contractual Waivers
 - Managing Risk Through the Payment Application Process
 - Fraudulent Liens



Your Seminar Leaders

John S. Crane

- Consultant with Trauner Consulting Services, Inc.
- Responsible for claims avoidance and claims resolution work for construction projects
- Provides written documentation in the determination of delays, entitlement, liabilities and damages
- Responsible for implementing project schedules prior to and during construction
- Previously a project manager and superintendent with John Crane Construction
- Certified instructor for the National Highways Institute
- Has taught seminars for numerous professional groups
- B.S. degree in civil and environmental engineering, West Virginia University

David E. Gurley

- Attorney with Gurley Dramis Lazo
- Practices in the areas of surety law, construction law, condominium law, insurance defense, insurance coverage, commercial litigation and trial practice
- Master in the Inns of Court
- Recognized yearly by Chambers & Partners as a leading Florida construction/surety lawyer
- Honored in The Best Lawyers in America for expertise in construction law
- Honored by Super Lawyers for top attorneys in Florida in construction surety law
- Board certified in construction law by The Florida Bar Board of Legal Specialization and Education
- B.S. and J.D. degrees, Florida State University

General Information

- This seminar may be recorded.
- If you need special accommodations, please contact us two weeks in advance of the program.
- Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package.

CANCELLATIONS: Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment.

LORMAN BOOKSTORE: Visit us at www.lorman.com to get more information on these and other products, and to download electronic manuals immediately. Our policy is to fill all orders with the most recent editions available. Your bookstore item(s) will be shipped within three to five business days, upon receipt of your order.

Who Will Be There?

This seminar is designed for attorneys, presidents, vice presidents, construction and project managers, engineers, architects, contractors, subcontractors and contract managers.

Registration

Email: customerservice@lorman.com Website: www.lorman.com
 Telephone: 866-352-9539 Fax: 715-833-3953
 Mail: Mail this form with payment information to
 Lorman Education Services Dept. 5382, P.O. Box 2933 Milwaukee, WI 53201-2933

What to Do When Construction Projects Go Bad

Sarasota, FL • February 5, 2009

Best Value
Includes a CD recording of this seminar with your registration

Seminar Tuition (includes free manual with attendance)

- Yes! I would like to attend.** (\$349 per person)
- Yes! I would like the Best Value discount.**
(\$448 per package [\$349] plus CD recording [\$99*] of this seminar)

I am unable to attend but I am interested in:

- \$369 CD/manual package* \$129 manual only*

*Add \$7 shipping/handling, plus applicable sales tax, to product orders. If tax-exempt, please include your certificate. Please allow four to six weeks after the date of the seminar for delivery.

Names of Attendees

| | | |
|---------------|-------|--|
| PRIORITY CODE | | |
| NAME | | |
| TITLE | EMAIL | |
| NAME | | |
| TITLE | EMAIL | |

Firm Information

| | | |
|-----------|-------|----------|
| FIRM NAME | | |
| ADDRESS | | |
| CITY | STATE | ZIP CODE |
| TELEPHONE | FAX | WEBSITE |

Approving Manager

| | |
|-------|-------|
| NAME | |
| TITLE | EMAIL |

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Seminar ID: 381761

Your Lorman Bookstore

Construction Lien Law – Construction Related Lien Claims; Construction Liens – Pitfalls and Problem Areas; Construction Contract Prompt Payment Law – F.S. 715.12; Claims Avoidance/Alternative Dispute Resolution; Construction Bonds – Practice and Procedures.

Item: 381470 CD and Manual ___@ \$169 Manual ___@ \$79 E-Manual ___@ \$79

Building Codes – Legal as Aspects of Building Code Enforcement; Discretionary Review of the Building Official; Civil Remedies for Violations of Building Codes; the 2004 Florida Existing Building Code Existing Buildings – Manipulation of the Building Code to Settle Hurricane and Other Damage Claims.

Item: 371291 CD and Manual ___@ \$169 Manual ___@ \$79 E-Manual ___@ \$79

Shipping & Handling (excludes e-manuals) \$ _____
 (\$7.00 first item, \$1.00 each additional)
 Sales Tax \$ _____
TOTAL \$ _____

Register NOW!

Sarasota Hotel and Marina
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Sarasota, FL • February 5, 2009

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